

Loans Only

BROKER INFORMATION PACK

Scale your business. Not your costs.

Grow your business without growing your overheads. For brokers, however long you have been doing it, who are all in.

Data, coaching and compliance handled, all under an established licence.

THE SHIFT

Rethink the brokerage model.

Building a brokerage used to mean building the costs that come with it: staff, systems, overhead. Not anymore. Stay independent, stay solo if you want, and lean on the data, coaching and compliance support to carry the rest.

Our aggregation fees are probably in line with what you pay now. The difference is the overhead you stop carrying. We are not a big aggregator that takes years to ship a broker report, or leaves you on hold for an answer. Small enough that a real person picks up. Big enough to back you properly.

WHAT YOU GET

Not a mentoring program. Not a franchise. Not an aggregator. A better setup for brokers, however long you have been doing it, who are all in.

01

The numbers behind every decision

Real data on your own business, not guesswork. See what is working, what is not, and where to spend your time next.

02

Mentoring and coaching

Hands-on, data-driven coaching. Get writing, then get coached off your own numbers, not theory.

03

Aggregation and compliance

Compliance monitored with a broker-friendly audit experience, and an extended lending panel behind you. Keep your name, keep your clients.

One brokerage, not a franchise. Your brand, your clients, your way.

MENTORING

Mentoring that makes you independent, not dependent.

- 1 Get up and running**
A structured onboarding program of online modules and one-to-one sessions to get you writing.
- 2 Support on the spot**
Call, text or email. We help with whatever is in front of you and get you to the next step.
- 3 Coached to independent**
One-to-one through your first six months, built to wean you off support, not keep you on it.
- 4 Business reviews**
At 3, 6, 12 and 18 months, using your own data to lift marketing, sales and conversion.

Mentoring completes at two years, the industry standard, with twelve deals and competency signed off. Then your commissions step up.

WHY LOANS ONLY

A proven roadmap.

Pete built this the hard way and made the mistakes so you do not have to. 40+ brokers have come through it and built real businesses on it. You could be next.

>\$1B

settled loans since 2022



FBAA Awards of Supremacy

40+

brokers in the network



MFAA National Excellence Awards

2025

three Mentor of the Year wins



Finsure

WHO IT IS FOR

Experienced brokers

Writing solid volume, feeling the ceiling of doing it all yourself, or lost in the crowd at a big aggregator.

Unhappy with your current setup

Wanting better data, coaching and support than you get now.

Stepping up

From banking, BDM, credit or compliance, ready to write under your own name.

Building on your terms

Returning to work or going out on your own, building something that is genuinely yours.

Based in South East Queensland, supporting brokers right across Australia.

JOINING LOANS ONLY

Simple, progressive terms.

YEARS 0-2

Mentoring

80 / 20

Upfront and trail, mentoring included. Ask us how it works.

AFTER 2 YEARS

Writing under \$2M a month

90 / 10

Upfront and trail.

AFTER 2 YEARS

Writing over \$2M a month

95 / 5

Upfront and trail.

100 / 0

AFTER 2 YEARS, NON-MENTORED

Flat \$700 + GST a month, or \$250 + GST per settled deal plus \$5 + GST per trail payment.

Keep your name, keep your clients. Credit-representative fee \$210 + GST a month. Learning Centre \$149 + GST a year. Minimal downtime, not zero: we get you set up fast, the move runs at the pace of your accreditation and aggregator, and we are straight with you about what the switch takes.

Now you have the information. Let's talk.

One straight conversation to see if it fits, for you and for us.



Pete Mastroianni
Founder

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